

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

WEB SITE ADDRESS:
<http://ag.ca.gov/charities/>

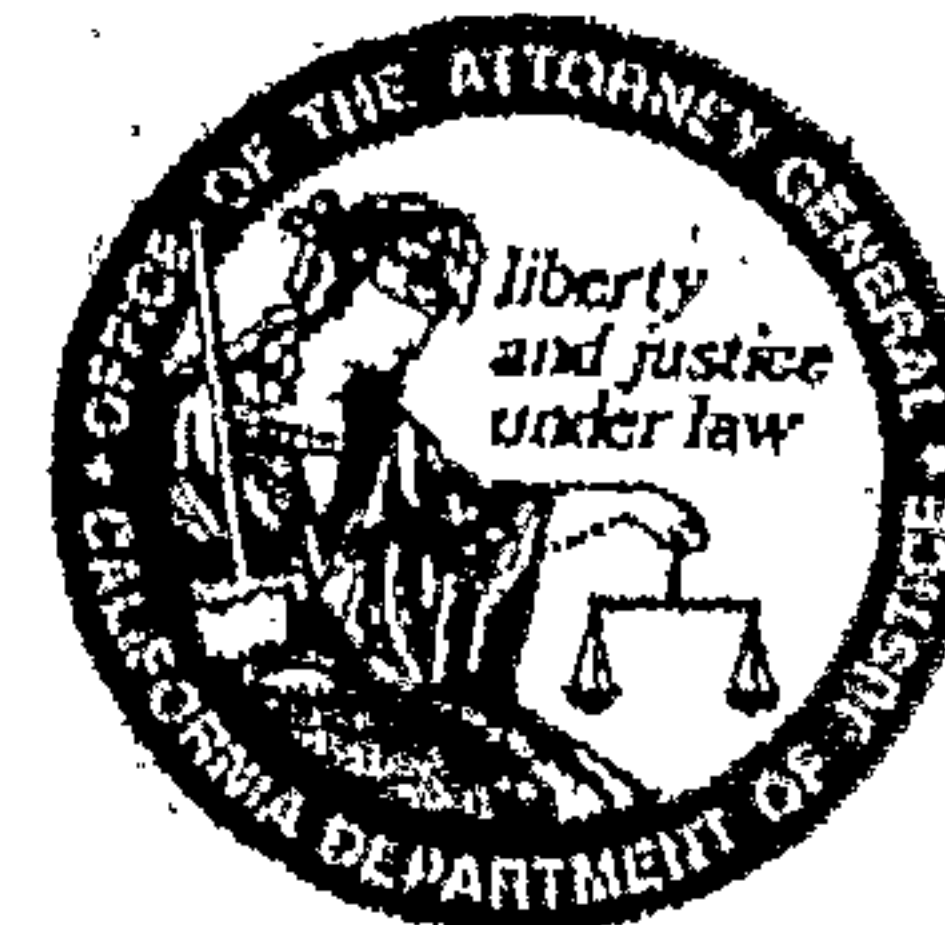
COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 20 03

(California Government Code Section 12589)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



520-4

Name and Address of Commercial Fundraiser:

520

Telefund, Inc.

P.O. Box 120557

Boston

MA

02112

Name and Address of Charitable Organization:

CT No.

112813

F.E.I.N. No.

53-0179971

B'nai B'rith International

Name of charity

2020 K Street, NW, 7th Floor

Address of charity

Washington

DC

20006

City, State, and ZIP code of charity

Figures from (check one):

National Campaign ☒

California Campaign ☐

Telephone Solicitation

(Type of activity)

held (on) (from)

JUNE 5

2003

to December 31, 2003 *

(Date or dates must be shown)

*Contract was thru 5/14/03, but was terminated early on 12/31/03

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee ☒ Percent age ☐ Other ☐

If other, provide brief explanation

1. REVENUE

A. Cash contributions

B. Entertainment sales or admission charges

C. Sales from products

D. Advertisement sales

E. Membership fees

F. Other sources: (Specify)

a.

b.

c.

d.

G. TOTAL REVENUE

\$93,462.87

A.

0.00

B.

0.00

C.

0.00

D.

0.00

E.

0.00

Fa.

Fb.

Fc.

Fd.

\$93,462.87 G.

2. EXPENSES

A. Fees or commissions

B. Salaries

C. Payroll taxes

D. Employee benefits

E. Cost of merchandise for resale

F. Cost of entertainment

G. Postage

H. Advertising

I. Telephone

J. Rental of equipment

K. Facilities charge

L. Permits

M. Other expenses: (Specify)

a.

b.

c.

d.

N. TOTAL EXPENSES

\$20,376.75

A.

17,248.81

B.

1,569.64

C.

68.75

D.

0.00

E.

0.00

F.

2424.04

G.

197.70

H.

2341.45

I.

0.00

J.

610.19

K.

268.27

L.

5248.11

Ma.

Mb.

Mc.

Md.

\$50,417.19 N.

RECEIVED
MAR 30 2004
Attorney General's
Registry of Charitable Trusts

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES
ANNUAL FINANCIAL REPORT FOR 20

(California Government Code Section 12599)

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3. Amount to charity (subtract line 2N from line 1G) \$43,045.68 3.
4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity) \$0.00 4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) \$0.00 5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) \$43,045.68 6.

7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?

☐ Yes ☒ No If "yes" complete the following:

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

- (b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Signature of authorized officer (commercial fundraiser) Janet S. Domenitz Printed name Secretary Title 3/18/2004 Date

This report must be signed by two officers or directors of the charitable organization for verification.

Signature of authorized officer/director (charity) Daniel Hecker Printed name Deputy Exec. Vice Pres. Title 3/22/04 Date

Signature of authorized officer/director (charity) Stanley Herman Printed name Director, Fiscal Ops Title 3/22/04 Date

SOLICITATION CAMPAIGN FINANCIAL REPORT

Addendum

Telefund -- B'nai B'rith International
2003

Total Contributions Received: \$93,462.87

Expenses

Office Manager's Fee:	\$5,470.91
Caller Salaries:	\$13,347.54
Printing:	\$2,732.03
Postage & Shipping:	\$2,424.04
Telephone:	\$2,341.45
Office Rental:	\$610.19
Utilities:	\$0.00
Equipment & Supplies:	\$1,130.32
Insurance:	\$394.33
Advertising:	\$197.70
Travel:	\$147.93
Registration Fees:	\$268.27
Bank Charges:	\$23.87
Computer/Data Processing:	\$119.83
Employee Benefits:	\$68.75
Taxes -- non-payroll:	\$98.12
Consultants / Accounting:	\$645.68
Interest:	\$19.46

TOTAL EXPENSES: \$30,040.44

Professional Fundraiser's Fee: \$20,376.75

TOTAL CHARGED TO CLIENT: \$50,417.19

NET AMOUNT TO CLIENT: \$43,045.68